

advertisement



CHEVY

total confidence

WE'RE COMMITTED TO BUILDING CONFIDENCE.



ON '09 CHEVY COBALT

0% APR FOR 60 MONTHS

FOR QUALIFIED BUYERS

SEE CURRENT OFFERS

*Monthly payment \$16.67 for every \$1,000 financed. Example down payment is 7.8%. Some customers will not qualify. See dealer for details. Take delivery by 6/1/09. Not available with other offers.

2009 Chevrolet Cobalt LT



PRICE WITH OPTIONS

	Invoice	MSRP	New Car* Blue Book
Cobalt 1A169 Sedan 4D	17,719.70	18,635.00	18,074.00
Price Breakdown			
Base Pricing	15,719.30	16,460.00	
Destination Charge	720.00	720.00	
Total Required and Optional Equipment	1,280.40	1,455.00	
	17,719.70	18,635.00	

SPECIAL FEES/CREDITS/INCENTIVES/OPTIONS

--- Customer Incentive , 2.9% - 4.9% Financing (Expires 6-1-09)	0.00	0.00
--- Customer Incentive , Cash (Expires 6-1-09)	0.00	-1,500.00
--- Customer Incentive , Payment Protection (Expires 6-1-09)	0.00	0.00
R6M New Jersey Surcharge	N/A	N/A

EMISSION EQUIPMENT

(Selection Required on All Orders)			
YF5 Emission Equipment , California	N/C	N/C	
NE1 Emission Equipment , CT/MA/ME/NJ/NY/OR/PA/RI/VT/WA	N/C	N/C	
<input checked="" type="checkbox"/> FE9 Emission Equipment , Federal (Must Code)	N/C	N/C	
NB8 Emission Equipment Override , CA/CT/MA/NJ/NY/OR/PA/RI/WA	N/C	N/C	
NC7 Emission Equipment Override , Federal	N/C	N/C	
NB9 Emission Equipment Override , State-Specific	N/C	N/C	

ENGINES

(Selection Required on All Orders)			
<input checked="" type="checkbox"/> LAP 4-Cyl, 2.2 Liter , (Must Code) • Base	Std.	Std.	

advertisement



COBALT XFE

BETTER STANDARD HIGHWAY FUEL ECONOMY THAN TOYOTA COROLLA AND HONDA CIVIC*



CURRENT OFFERS »

*Cobalt XFE has an EPA est. 37 MPG hwy; Corolla 35; Civic 34

Close Window

TRANSMISSIONS**(Selection Required on All Orders)**

✓ MX0 Automatic, 4-Spd w/Overdrive, (Must Code) • LT ex XFE (Retail Orders)	924.00	1,050.00
Manual, 5-Spd		
MM5 • LT ex XFE w/Option Pkg-1LT Before 9/22/2008	N/C	N/C
MM5 • LT ex XFE w/Option Pkg-2LT After 2/23/2009	0.00	0.00

MANDATORY EQUIPMENT PACKAGES**(Selection Required on All Orders)**

Option Pkg		
2LT • LT ex XFE	2,200.00	2,500.00
✓ 1LT Option Pkg, (Must Code) • LT	N/C	N/C

ACCESSORY PACKAGES**Appearance Pkg, Bright Chrome**

R13 • LT Sedans ex XFE w/Option Pkg-2LT	259.60	295.00
R13 Appearance Pkg, Bright Chrome • LT Sedans w/Option Pkg-1LT	347.60	395.00
TV5 Appearance Pkg, Sport • LT Sedans ex XFE	875.60	995.00
VTD Ground Effects Pkg, (Installed by Dealer) • LS, LT	1,064.80	1,210.00
VTG Interior Trim Pkg, (Installed by Dealer) • LT ex XFE Sedans	444.40	505.00
My Link Pkg		
PCU • LT ex XFE After 2/16/2009	875.60	995.00
PCU • LT ex XFE Before 2/16/2009	875.60	995.00
Protection Pkg, Weather (Installed by Dealer)		
VQG • LS & LT w/o Appearance Pkg-TV5	550.00	625.00
VQG Protection Pkg, Weather (Installed by Dealer) • LT ex XFE w/Appearance Pkg- TV5	457.60	520.00
VQF Sport Accessory Pkg, (Installed by Dealer) • LT	1,509.20	1,715.00
PCN Sun & Sound Pkg • LT ex XFE	875.60	995.00
Sun & Wheel Pkg		
PDK • LT After 2/16/2009	875.60	995.00
PDK • LT Before 2/16/2009	875.60	995.00

OTHER OPTIONS

DT4 Ashtray & Cigarette Lighter • LS, LT & SS	35.20	40.00
VK3 Bracket, Front License Plate	13.20	15.00
JM4 Braking System, Anti-Lock • LS, LT	352.00	400.00
AP3 Engine Start, Remote Control • LT ex XFE (Retail Orders)	N/C	N/C
VTA Exhaust Tip, Bright Chrome (Installed by Dealer) • LS, LT	79.20	90.00
✓ VAV Floor Mats, All Weather (Installed by Dealer) • LS, LT & SS	114.40	130.00

✓ B84	Moldings , Color-Keyed Body Side • LT	Std.	Std.
CF5	Moon Roof , Power Glass • LT ex XFE	N/C	N/C
VQK	Mud Guards , F&R (Installed by Dealer) • LS, LT	158.40	180.00
VEB	Pedals , Sport (Installed by Dealer) • LS, LT & SS	145.20	165.00
✓ US8	Radio , AM/FM Stereo w/CD & MP3 • Base XFE, LS & LT	Std.	Std.
UUI	Radio , AM/FM Stereo w/CD, MP3 & USB Port • LS, LT	88.00	100.00
UQ3	Radio Equipment , Premium Speakers • LT ex XFE	259.60	295.00
**2	Seat Trim , Leather Surfaced • LT ex XFE	699.60	795.00
✓ **C	Seat Trim , Sport Cloth (Must Code) • LT	N/C	N/C
✓ AR9	Seats , Bucket (Must Code)	N/C	N/C
✓ SGC	Spare Tire & Wheel Not Desired , (Must Code)	N/C	N/C
✓ K34	Speed Control • LT	242.00	275.00
T43	Spoiler , Rear • LS, LT	242.00	275.00
UK3	Steering Wheel , Leather-Wrapped • LT	215.60	245.00
VTE	Underhood Blanket , (Installed by Dealer) • LS, LT	132.00	150.00
VSS	Wheels , Chrome (Installed by Dealer) • LS, LT	2,090.00	2,375.00

TIRES

---	16" , (Installed by Dealer) • LS, LT	N/C	N/C
✓ RPJ	P195/60R15 BSW • Base XFE Sedans, LS Coupes ex XFE, LS Sedans & LT	Std.	Std.
QBU	P205/50R17 BSW • LT ex XFE	N/C	N/C
QLG	P205/55R16 BSW • LT ex XFE	N/C	N/C
	Tire, Conventional Spare		
ZAG	• LT ex XFE w/Option Pkg-2LT	66.00	75.00
ZAH	Tire , Conventional Spare • LT ex XFE w/Option Pkg-2LT & Appearance Pkg-TV5	66.00	75.00
ZAE	Tire , Conventional Spare • LT w/Option Pkg-1LT	66.00	75.00

EXTERIOR COLORS

(Selection Required on All Orders)

41U	Black	N/C	N/C
58U	Black , Granite Metallic • LS, LT	171.60	195.00
37U	Blue , Imperial Metallic	N/C	N/C
51U	Gold Mist , Metallic • LT Sedans	N/C	N/C
29U	Red , Sport Tint • LT, SS	259.60	295.00
74U	Red , Victory • LS, LT & SS	N/C	N/C
17U	Silver , Ice Metallic	N/C	N/C
92U	Silver , Moss Metallic • LS, LT	N/C	N/C
✓ 87U		N/C	N/C

Slate, Metallic • LS, LT

50U White, Summit

N/C

N/C

INTERIOR COLORS

(Selection Required on All Orders)

19* Ebony • LT, SS Coupes

N/C

N/C

✓ 14* Gray • Base XFE, LS & LT

N/C

N/C

Market Conditions

This vehicle is selling at a reasonable pace; supply and demand are pretty well matched. The price reflects a fair price for both sides of the transaction, given good availability of the product.

New Car Blue Book® Value: A More Informed Purchase Decision

Kelley Blue Book's New Car Blue Book® value is the most useful information a consumer can have when buying a new car.

The New Car Blue Book® value reflects a vehicle's actual selling price and is based on tens of thousands of recent real sales transactions from auto dealers across the United States. The New Car Blue Book value is not calculated or based on a proprietary formula; instead it is derived from actual new vehicle sales and extensive knowledge of the marketplace.

New Car Blue Book® pricing is offered as a single value, a range and information on current market conditions. The New Car Blue Book price represents the most common selling price for a given vehicle, but not all cars sell for the exact same price, which is why the company also offers a price range. The range represents prices that typically occur for each make and model. By showing both the low and high ends of the range the company can better reflect whether a given vehicle's selling price varies widely or hardly at all. Each new car pricing report also includes the current market conditions for that vehicle, a feature unique to Kelley Blue Book. These market conditions explain and help the consumer to better understand each New Car Blue Book value.

Kelley Blue Book®'s editorial staff has included a special highlighted "Market Conditions" section for each vehicle, explaining the New Car Blue Book value. No other automotive information resource goes to this length to inform the consumer. The Market Conditions section includes information on things like limited release, one-price only, high demand, heavy, etc. Shoppers should pay special attention to this information to get the inside track on the current market and make the most informed car-buying decisions.

New Car Blue Book® values are updated at least weekly, or more often if market conditions dictate. Subtle changes taking place in the market as a result of supply and demand, new incentives and actual sales data will affect the frequency in which each vehicle's New Car Blue Book value will be updated.

Kelley Blue Book® is committed to accurately reporting vehicle sale prices in the marketplace. If a vehicle is new to the market and there have not been enough real sales yet, kbb.com will not show a New Car Blue Book value. As soon as enough actual sales data is available, a New Car Blue Book value will be posted. Kelley Blue Book will never confuse you by applying a formula to derive the price or offer an MSRP to replace what should be actual sale prices.

Please note that Dealer Invoice is the dealer's cost for the vehicle only and doesn't include any of the dealer's costs for local and regional advertising, selling, preparing, displaying or financing the vehicle. Also, our prices include holdbacks and factory-to-dealer incentives which can lower the effective dealer cost in some cases. To eliminate confusion, options available only to the professional fleet purchaser are omitted.

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